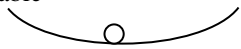
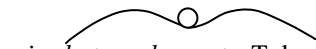

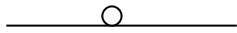

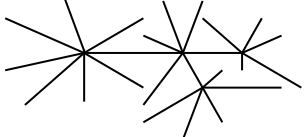
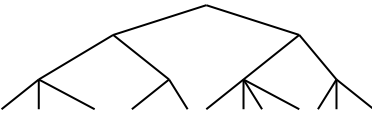
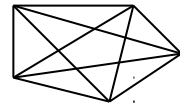
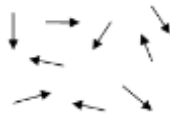



Premises: The material world consists of the living and the non-living. A living thing has a problem: to avoid joining the non-living. Its *needs* for survival (e.g., security, food, procreation) are met by *resources* (e.g., nest materials, prey, mates). Each organism (animal, vegetable, microbe) must match needs and resources or die. Organisms strive to manage both. Humans have *views* on this management. There are five possible views on the manageability of needs and resources and these logically give rise to views, or preferences, about values, social relations and lifestyles.

	Type 1 Individualist	Type 2 Hierarchist	Type 3 Egalitarian	Type 4 Fatalist	Type 5 Hermit
* * * * <i>LIFE'S BASICS – MATERIAL & SOCIAL RELATIONS</i> * * * *					
Staying alive	both needs and resources are manageable	resources are manageable	needs are manageable	neither is manageable	no view
Social effect	Anything is possible with skill. <i>Self-reliance: Individualism</i>	needs are fixed Varying needs so people vary in worth. <i>Propriety - to each his due: Hierarchy</i>	resources are fixed We need frugality and fairness. <i>Thrift: Egalitarianism</i>	What you receive is a matter of luck. <i>Improvvidence: Fatalism</i>	[resources exceed needs] <i>Outsider: Autonomy</i>
Life in Nature	is stable 	is stable with care 	is unstable 		is secure 
Nature is	<i>forgiving</i> . Skill-controlled cornucopia; ultimately not affected by our actions	<i>nice but can be nasty</i> . Tolerant/perverse; approach her right or she'll turn on you	<i>unforgiving</i> . Fragile; requires constant attention to support life	<i>unpredictable</i> . Capricious; nature does as she pleases	<i>resilient</i> . Free cornucopia; no struggle
Material risk (needed to stay alive)	risk is opportunity if competent; worry about problems if arise; achieve nothing without risk. [<i>Competitive innovator</i>]	moderate risk acceptable; experts assess nature's tolerance and provide good management. [<i>Ordered conservative</i>]	risk is foolish – minimise; world is a mess because of risks driven by 1) greed and 2) privilege. [<i>Caring critic</i>]	not noticed in capricious world working by fate & luck. [<i>Apathetic victim</i>]	not incurred – has sufficiency. [<i>Independ master</i>]
Efficiency (benefit of risk)	judge by results: reward v. effort, output v. input – i.e., profit. World should reward skill and effort	is given by heeding experts & following rules. People must work together in appropriate roles	judge by inputs – how fairly and thinly spread are resources. People should cooperate to minimise consumption	keep out of harm's way. Ingratiate with luckier, powerful people	[excess resources maintained]
Audit	Post-audit (value reward, achievement)	Pre-audit (value compliance, process)	Social audit (value thrift, equality)	[Audited by others]	No audit
Blame if things go wrong	incompetence, indolence, restrictive regulations, perhaps bad luck	deviants, criminals, scapegoat, pass the buck – never the system	'the system' namely exploitative rules and encouragement of greed	fate [relation of cause & effect not appreciated]	no risk so no blame
Response...	Dismiss & look for the next opportunity	Punish to deter; deny; keep secret	Publish to deter. Preach equality	Get drunk	
Social status	achieved – what you do	ascribed – according to qualifications	equal – irrespective of achiev. or qualif.	none – ascribed	un- & dis-interested
Inequality	<i>increase</i> : the very point of opportunity is inequality – a chance to maximise self-potential, to 'get ahead'	<i>maintain</i> : division of labour & specialisation for social control, harmony and support – each to sacrifice for whole	<i>diminish</i> : inequality causes disillusion, disaffection, alienation, rebellion, and apathy. Inequality is exploitation	<i>accept</i> : inequality is the human condition	don't compare people
Equality	yes: equality of <u>opportunity</u> ; reward effort; equ of outcome kills incentive; equ before law advantages law-makers	yes: equality <u>before the law</u> or <u>treat equals equally</u> which yields equ of opp to rise to the next equal rank outcome	yes: equality of <u>outcome</u> – equ of opp is dog eat dog; equ before the law cements privilege, penalises disadvantaged	yes: <u>political</u> equality – a futile wish so grab what chance offers	material & social comparisons are not interesting
Human nat.	is bad: people act in self-interest	is bad but training can make good	is good but made bad by society	is unpredictable	is not of interest
Competition	yes; needed for freedom and progress	yes; regulated, between peers	no: breeds discord, inequality, waste	no; pointless, luck/fate rules	[none]
Cooperation	only by contractual arrangement (<i>competition, no coop, no coercion</i>)	essential for division of labour (<i>all: comp, coop and coercion</i>)	essential to save fixed resources (<i>cooperation, no comp, no coercion</i>)	coop. does not work (<i>coercion, no comp, coop</i>)	at whim (<i>no view, detached</i>)
Coercion	only to enforce undertakings	necessary, as rules must be enforced	equality excludes coercion	it's a coercive world	[none]

Cooperation and *coercion* are vital for social animals. There are five possible *views* on cooperation and coercion. This table could begin with them and deduce the five worldviews, viz: *Neither*: we can achieve alone; *Both*: we willingly obey; *Coop. only*: all must have equal power; *Coercion only*: we have no control over outcomes; *No view*: this world is irrelevant. The five WOLT types can be deduced from many pairs: competition and cooperation, human nature bad and good, freedom-from and freedom-to, just process and just outcome, equality of opportunity and of outcome, role identity and social identity, nature friendly and unfriendly, and more.

	Type 1 integrity, liberté	Type 2 fidelity, fraternité	Type 3 sincerity, égalité	Type 4 no affectation	Type 5 silence
	**** <i>POLITICS – PRINCIPLES</i> ****				
Soc. interactn	one on one reciprocal role negotiation	cooperate, compete, coerce	non-reciprocal coop to common goal	casual; obey as required	[no interaction]
Interpersonal relations					
Good society	is where individual self interest works competitively to achieve and invent (i.e. ‘invisible hand’ of the free market)	where hierarchy allocates roles, recognises merit, encourages people to work together, restrains the anti-social	is where fair distribution allows living together without resort to exploitation or domination	would be where everyone has power – a pipe dream	where no concern for the material (?)
Political creed	liberty, self-reliance, carpe diem	social order, propriety, tradition	equality, mutual aid, material caution	get a slice of the action	Serenity
Justice thru: hence: achieve by:	just process (implies just outcome) Liberté. Rights! Free market, security	both just process & just outcome: Fraternité. Duties! Rule by the properly qualified	just outcome (implies just process) Egalité. Responsibilities! Fair distribution of resources	no justice As luck and fate provide	[not affected]
Politics is	a pest – ought to restrict; there’s too much politicisation	for professionals; should distinguish the public from the private	power relationships are everywhere. Should engage, foster solidarity	dangerous; stand clear	a curiosity, conceit
Purpose govt	to guarantee contracts and security	to keep order, organise infrastructure	to allocate resources	to control people	worldly vanity
Good govt.	is minimum govt; laissez faire	is decisive, expert, authoritative	is redistributive govt; socialism	rule for the people	
Freedom	yes; freedom <i>from</i> social imposition	yes; through discipline and rules	yes; freedom <i>to</i> fully participate	no freedom	no view [is free]
Progress by	productivity (increase by innovation)	correct differentiation of roles, people	greater system fairness and equality	no progress [powerless]	transcendence
Private area	max private enterprise; skill control	limit and regulate for elite guidance	restrict, socialise private sphere	incoherent, ad hoc	
Social control	via negotiated agreement, incentives	via enforced rules, (dis)incentives	via cooperative norms	coercion (threaten, punish)	
Authority	eschew: bargaining reduces need	support: need expert in charge	undermine, expose exploitation	evade wherever possible	ignore
Constitution	should safeguard against tyranny	sets out ground rules to make rules	should empower minorities	written word is magical	
Bane	strife, war (bad for business)	deviance, crime (subverts order)	waste, technology, elitism	the authorities	crowds, noise
Democracy	is liberty – free of interference <i>Free market vital for freedom. Own fault of weak who go under.</i>	is bunk; need right people in control <i>Order (roles, discipline) is essential. Police state is not inevitable.</i>	is fairness; equ worth > equ distribution <i>Must be fairness whether people want it or not. Killing fields not inevitable.</i>	is wishful thinking <i>People will always be pushed around.</i>	
End	self-actualisation despite social obstacles	social exaltation despite hum. weakness	social harmony through equality	survive	serenity, knowledge
Situation normal	ponder, innovate; assess possibilities, seek opportunities to move self & world in a favourable direction	praise and conform; stick with the tried & true, play your part, pull your weight to keep the system going	criticise & object; current arrangements entrench advantages of the powerful and burden people and nature	truculently obey; keep the powerful on side; disobey if no one is looking	ignore; the world has no effect and is of little interest
Situation unstable	opportunities probably abound – if not then walk away	retrain or replace deviant, criminal or incompetent members of govt or board	expose corrupt system thru publicity, marches, strikes, civil disobedience	trapped – apathy and random hooliganism	retreat
Sitn. serious	assassination; become warlord/crime boss	coup d’état; install a strong government.	revolution; smash whole corrupt system	riot; demagoguery	intervene radically
	The 1s, 2s, and 3s compete for 4s’ support. In a social crisis, if 1s lead them, demagoguery and warlordism may ensue. Leadership by 2s may lead to fascist repression. If the 3s lead, the 4s sacrifice for utopia and eventually some 2s will restore order. In pre-Islamic (very 2-ist) Indonesia 5s (respected hermits) sometimes decreed who would form the new dynasty.				
Extremes	Wild West; gang warfare; social disintegration; 1980s econ boom; Russia in 1990s; laissez faire; <u>warlordism</u>	war; coup d’état; slavery; after a revolution; Napoleon; PR China; USSR; <u>fascism</u>	revolution; Jonestown; fundamentalism; ‘political correctness’; Mao’s cultural revolution; Pol Pot; <u>communism</u>	populism; voodoo death; hooliganism; suicide; slavery, <u>demagoguery</u>	reclusiveness Unabomber; <u>rogue male</u>

	Type 1 achieved status	Type 2 ascribed status	Type 3 equal status	Type 4 no status	Type 5 autonomy
* * * * <i>POLITICS – ISSUES</i> * * * *					
Private real estate	basis of wealth; enables liberty & individual rights	stabilises social order, strengthens hierarchy, inhibits radical change	fixed resource – should lease, not own for speculation. ‘Property is theft’	[with luck, a means of escape from Fourdom]	
Wilderness, wild nature	competitive, survival of the fittest comprehensible, to be tamed	a hierarchy with humans at peak dangerous but manageable	egalitarian; trees, whales, humans equal unstable but nearest thing to perfection	incoherent, arbitrary	coherent, integrated, friendly
Violence	preventive by state to safeguard liberty	strong to weak – to encourage morality	weak to strong – to counter oppression	shows who’s boss	is wrong
Military	required for defence	required for honour	power trip deflecting attention	good, exciting	folly
Education	for skill to compete, exploit, innovate	to build character, imbue loyalty	to learn original thinking, to question	boring [to equip to work]	to understand
Citizen init. referenda	Yes – basic self rule No – tyranny of majority	Yes – to inhibit sectional interests No – wrong types get too much power	Yes – give everyone equal power No – masses are incompetent	Yes – curb politicians [No – demagoguery]	
History is: Colonialism & hunter-gatherers	progress (or lack of it) superior culture defeated primitive savages. Injustice not my fault. Should stop whining and act positively	glory civilisation to ignorant barbarians. Injustice was not policy. Should assist these people to their new opportunity	exploitation exploitation of innocent noble savages by those with more power. Injustices continue and cry out for restitution	inevitability academic irrelevance for someone always cops the rough end of pineapple	foolishness Manifestation of materialist folly
Gambling	individual choice – but vice in excess	okay if limited and proceeds used well	con – socially regressive milking the 4s	yes – how to get rich!	stupidity
* * * * <i>ECONOMICS</i> * * * *					
Sufficient resources?	fundamentally unlimited I can never get enough	enough for all if work together My income should be adequate	would be enough for all if frugal I make do with care	enough with luck I often have insufficient	there is enough I have enough
Scarcity	really none – just lack of initiative, skill	welcome – more need of experts	everything is scarce	matter of chance	temporary
Growth, econ devpt	vital – growth via innovation means more for all. <i>Free trade</i> essential.	welcome – all work for it. <i>Protection. or free tr.</i> – whichever keeps discipline.	suspect – profligacy; fair distribution of resources more important. <i>Protectionist</i>	growth is good – if it comes. <i>Protectionist.</i>	growth is fine if it is no effort
Economy	consumer dependent: firms make what consumers want from raw materials & labour. Competition encourages improved products at lower prices.	infrastructure dependent: education, laws, land, roads, etc which need proper administration. Competition is unruly. <i>Regulate</i> to prevent impropriety by unscrupulous promoters and consumers	entrepreneur driven: capitalism causes low wages, unemployment, shoddy products and deceptive practices. Competition causes duplication. <i>Regulate</i> to inhibit exploitation, waste	good times, bad times are a matter of luck – or a conspiracy by mysterious powers. <i>Regulation</i> is imposition	artificial means for materialists to distribute ‘scarce’ resources <i>Regulation</i> irrelev.
competition regulation	<i>Regulate</i> to prevent monopoly		<i>Regulate</i> to inhibit exploitation, waste		
Advertising	reflects public demand; maximises choice; reminds us of the rewards	restrict to ensure public standards not undermined	deception exploiting ignorance and economic weakness — ban it	informing, entertaining, colourful, sexy	bemusing or boring
Money	essential and worthy	necessary evil	unnecessary evil	lovely stuff	superfluous
Group endeavours	competitive personal network org. (business, crime ring), small to medium size, last 1 generation	hierarchy (firm, nation) coercive, competitive, cooperative, large, network with other orgs, endure centuries	small, non-coercive, non-competitive, egalitarian groups (activists, sects), exclusive, disconnected, schism-prone	isolated through mistrust, gather casually	no grouping
Honesty	integrity	fidelity	sincerity	lack of affectation	silence

	Type 1 Doer	Type 2 Ruler	Type 3 Carer/critic	Type 4 Battler	Type 5 Loner
	* * * * <i>IDENTIFIERS</i> * * * *				
Epithets, Ideologies, Stereotypes	world-builder, individualist , <u>vulgar</u> , <u>rude</u> , new right , <i>economic conservative</i> , <i>innovator</i> , <i>evangelist</i> , <i>libertarian</i> , bourgeois, neo-liberal, econ. rationalist, public choice, entrepreneur, right wing, libertine, yuppie go-getter, main-chance opportunist, prima donna, hustler, free-booter, warlord, robber baron, buccaneer, star, upwardly mobile, can-do, right wing death beast, gung-ho, greed-is-good,	keeper of order, hierarchist , <u>proper</u> , <u>prude</u> , old right/Tory , <i>social conservative</i> , <i>traditionalist</i> , Catholic , <i>hierarchist</i> , establishment, right wing, elitist, control freak, martinet, despot, tyrant, reactionary, aristocrat, mercantilist, oligarch, autocrat, plutocrat, fascist, patriarchy, patronage, loyalty, honour, chivalry, courage, pride, nationalism, scholasticism, ancien regime	public conscience, egalitarian , <u>righteous</u> , <u>prig</u> , left , <i>progressive</i> , <i>critic</i> , Quaker , <i>progressive</i> , anarchist, socialist, Jacobin, Fabian, feminist, greenie, bleeding heart, utopian, do-gooder, leveller, counter culture, whistle-blower, activist, new age, alternative technology, sectist, sectarian, enclavist, fundamentalist, animal rights, vegan, luvvies, post-modernist, humanist voluntarism, mutualism	worker, fatalist , <u>materialist</u> , <u>prole</u> , old left , <i>populist</i> , hoi polloi, masses, Lumpen-proletariat, loser, deserving poor, ne'er do well, bogan, chav, Joe six-pack, peasant, pleb, deplorable, ineffectual cannon fodder, underclass, yobbo, rabble, riff-raff, lcd, white trash, great unwashed	detached, outsider , <u>autonomous</u> , existentialist, monastic , loner, anchorite, hermit, recluse, ascetic, curmudgeon, stoic, drop-out, beatnik, fakir, Gnostic, Jain, ascetic, miser
Types are better numbered, than named. Labels mislead by disregarding significant aspects. These terms are the usual ones in the grid-group literature.	For 1-ism, individualism is the best descriptor. 1s are for independence, self-reliance and competitive social interaction. They suspect social institutions and arrangements are impositions on liberty. It is their pride to stand alone like a US movie hero. British PM, Margaret Thatcher said, "There is no such thing as society. There are individual men and women and families."	For 2-ism, hierarchy is the best word. Priority is to keep the ship (society department corporation army) on course through the right officials in the right jobs. Orders are given & accepted with respect and loyalty. Indifference to ideology: the right people know what to do. 1s and 3s mostly oppose each other; the 2s agree with both—with a dose of coercion; i.e., 2s don't (in principle) take sides; they just take control.	Egalitarianism is nearest to capturing 3-ism. <i>Equality of outcome</i> is meant, not equality of opportunity (which 1s want), not equality under the law (as 2s espouse) and not political equality (as 4s would like). 3s see distribution of goods (wealth) as unfair and object to power differences because power and resources are linked. They see no reason why some should command and have greater access to resources.	Fatalism seems the best single word for 4-ism. An inability to link cause and effect mean fate and luck loom large. 4s may have a trade or expertise where luck is irrelevant and as a result may have a strong work ethic. Many people would have some field where they feel like 4s	For 5s hermit may be best; it is extreme but conveys the idea of autonomy and detachment from society and a way of life that is not interested in the material.

Liberalism. Where do "liberals" fit in? Liberalism is (attempted) 1 plus 3. Liberalism (in its classic meaning, not the recent US 3-ism sense) began as a 1-ist (freedom and rights) reaction to 2-ism. In 1690, when God and king ruled a hierarchical world, John Locke published his *Second Treatise on Government* (power should be divided; government should ensure citizens' liberty and property) which became the instruction manual for the US founding fathers a century later. After Adam Smith's quite 1-ist *Wealth of Nations* (the government should not interfere in the free market) in 1776, liberals began to perceive wealth inequality, and poverty, to be a lack of freedom and a lack of rights.

Liberals would have individuals free but not at the cost of others' freedom or rights, so they try to build a just bridge from 1-ist liberty to 3-ist fairness. They would do it without going near 2-ism, for 2-ism (hierarchy and rules) is precisely what liberals object to. Their project can never succeed since it is an attempt to be positive on the X and Y axes and negative on Z, which is incoherent. An ancient attempt which appears in many cultures is the *golden rule* (Do unto others as you would have them do unto you). Immanuel Kant expressed his *categorical imperative* (your action is appropriate if it could become a universal rule) around 1785, and Jeremy Bentham promoted *utilitarianism* (the greatest good for the greatest number) around 1800. J S Mill's *harm principle* (do as you wish as long as you don't harm others) of the mid 19th century was another. They all have intractable logical and practical problems. John Rawls made a new attempt with his somewhat 3-ist *Theory of Justice* in 1971 (do as you wish so long as the worst-off get some benefit) and in 1974 Robert Nozick published his quite 1-ist *Anarchy, State and Utopia* (no one's rights may be interfered with) trying to drag the concept back towards Locke.

The debate shows how tenacious the beliefs in 1-ism and 3-ism are and how fundamentally irreconcilable these two worldviews are. Meanwhile, almost no one theorises about 2-ism which shows how suspicious (and unaware) intellectuals are of command structures. The 2s themselves, illiberal by definition, are wary of theory because effective command depends on confidence and deference which may be undermined by verbal analysis. Such theorising as 2s do will be pro-2-ism and restricted on a need-to-know basis. Liberalism's project to maximise human potential is highly esteemed and liberal theorising is a vast academic industry generating millions of words. However in practice it is the 2s, positive on all three axes and more or less theory-free, who mediate between the 1s and the 3s—and run the world.

	Type 1 entrepreneurial	Type 2 regulatory	Type 3 didactic	Type 4 (dis)obedient	Type 5 aloof
	* * * * IDENTITY * * * *				
Occupations	<i>Doers:</i> <u>entrepreneurial</u> : trade, sales, advertising, private practice, commercial broadcasting, performing arts, sport	<i>Rulers:</i> <u>regulatory</u> : bureaucrat, politician, priest, lawyer, judge, soldier, police, umpire, accountant	<i>Carers/critics:</i> <u>didactic</u> : helping professions, humanities, teacher, preacher, activist, public broadcasting, education	<i>Battlers:</i> <u>obedient/truculent</u> : small contractor, blue collar, unemployed	<i>Loners:</i> <u>independ</u> : taxidrivr? academic? retiree?programmer?
	* * * * IDENTITIES * * * *				
Examples	Alexander, Odysseus, V da Gama, GalileoKing Arthur, Virgil, Luther, Metternich, Napoleon, Milton, Goethe, Horatio Alger, Bismarck, Schiller, Macaulay, Sir Walter Robin Hood, Midas, Scrooge, Tom Swift, Scott, Garibaldi, Baden-Powell, Lippman, Shylock, M Twain, PT Barnum, Thatcher, Freemasons, Col. Blimp, Sir Humphrey Dirty Harry, James Bond, Gordon Gekko, Appleby, Hyacinth Bucket, Basil Fawlty, Bill Gates, Ross Perot, Heinlein, Hefner, Ray Kroc, Richard Dawkins, R Branson, Berlusconi, Alan Sokal, Donald Trump.	Kissinger, Lee Kuan Yew, Pinochet, Mahatir, WF Buckley, David Brooks [Fictional 2s are few]	Christ, St Francis, Florence Nightingale, Owen, Elizabeth Fry, <i>Middlemarch's</i> Dorothea, Dickens, Flo Nightingale, DH Lawrence, Sid & Beatrice Webb, Orwell, HG Wells, Aldous Huxley, GB Shaw, Gandhi, Suzuki, Atticus Finch, Nader, Chomsky, Mandela, <i>Doonesbury</i> cartoon, <i>The Good Life</i> [Fictional 3s are rare]	Good Soldier Svejk, Jerry Springer guests, Homer Simpson, Andy Capp, Li'l Abner, Sad Sack, Chaplin's Howard Hughes, Tramp, <i>Steptoe & Son</i> , <i>Kath</i> Burroughs, Asimov, & <i>Kim</i> , <i>Hans in luck</i> , <i>Here Comes Honey Boo Boo</i> [Renowned 4s are fictional]	Buddha, Lao-tsi, Diogenes, Boethius, Steppenwolf, Garbo, Spock of <i>Star Trek</i> , Ignatius J Reilly
Examples (Australia)	Banjo Paterson, Murdoch, Packer, IPA, Dick Smith, Skase, Hewson, Crocodile Dundee, Paddy McGuinness,	Sir Robert Menzies, Sir Charles Court, ARM, ACM, John Howard, Bob Santamaria, Governor-general	Henry Lawson, Nugget Coombes, Eva Cox, Hugh Mackay, Robert Manne, Pete Singer, Tim Flannery, political cartoons	Leunig's cartoons, Petty's cartoons, Kath and Kim, Pauline Hanson	
	* * * * THEORETICIANS, EXPONENTS * * * *				
Politics, philosophy, sociology	Aristotle, Hobbes, <u>Locke</u> , Machiavelli, Tom Paine, Thomas Carlyle, Ayn Rand, Dale Carnegie, Nozick, PJ O'Rourke	Confucius, Plato, Augustine, Aquinas, <u>Burke</u> , Montesquieu, Hegel, Gobineau, Bagehot, Newbolt, GK Chesterton, Baltzell, Oakschott, Kirk, Scruton	Thos More, <u>Rousseau</u> , Malthus, Marx, Kropotkin, Bakunin, Sorel, Proudhon, Veblen, Dewey, Trotsky, Gramsci, Arendt, Ehrlich, Habermas, Foucault	Kafka, Beckett, Steinbeck, R Crumb, Woody Allen, Schopenhauer	Kierkegaard, Camus, Nietzsche, Spinoza, HL Mencken, Walt Whitman, Emerson
Economics	Adam Smith, Mises, Hayek, Milton Friedman, Julian Simon Chicago school Scarcity theory of value	[2-ist economic theory vanished with the <i>Methodenstreit</i> around 1890] [Coase et al are not Type 2]	Keynes, Galbraith, EF Schumacher, Krugman, Amartya Sen Labour theory of value		Thoreau
	* * * * CANONICAL LITERATURE * * * *				
Politics, economics, & society	Homer (800BC): <i>The Iliad</i> . Locke (1690) <i>2nd Treatise on Governmt</i> Adam Smith (1776): <i>Wealth of Nations</i> . JS Mill(1859): <i>On Liberty</i> . Max Weber (1904): <i>The Protestant Ethic and the Spirit of Capitalism</i> . Isaiah Berlin (1959): <i>Two Concepts of Liberty</i> .	Jehovah: <i>Old Testament</i> ; Thucydides (400BC) <i>Pelopponesian Wars</i> . Plato (350 BC): <i>Republic</i> . Edmund Burke (1790): <i>Reflections on the Revolution in France</i> . Walter Bagehot (1867) <i>The English Constitution</i> . Russell Kirk (1953): <i>The Conservative Mind</i>	God: <i>New Testament</i> . Rousseau (1762): <i>Social Contract</i> . Bernadin (1787): <i>Paul et Virginie</i> . Marx, Engels (1848): <i>Comm. Manifesto</i> . Macpherson: <i>Political Theory of Possessive Individualism</i> . Skinner: <i>Walden Two</i> . Schumacher (1974): <i>Small is Beautiful</i> .	Franz Kafka: <i>The Trial</i> . Jaroslav Hašek: <i>The Good Soldier Svejk</i> . John Pasquarelli: <i>Pauline Hanson</i> .	Colin Wilson: <i>The Outsider</i> . Ambrose Bierce: <i>The Devil's Dictionary</i>
Utopias, & dystopias	recognition, fame, wealth, influence Machiavelli (1513): <i>The Prince</i> . Thomas Hobbes (1651): <i>Leviathan</i> . Ayn Rand: <i>Atlas Shrugged</i> . Film <i>Wall Street</i>	authority, hegemony, empire George Orwell: <i>1984</i> Aldous Huxley: <i>Brave New World</i> . Ira Levin: <i>This Perfect Day</i>	frugality, concord, permaculture Thos More (1516) <i>Utopia</i> . S & B Webb (1935) <i>Soviet Communism</i> . Orwell: <i>Animal Farm</i> . Callenbach: <i>Ecotopia</i> .	fishing holiday [Types 1,2,3,+ see Lukes: <i>Curious Enlightenment of Professor Caritat</i>]	peace, serenity Thoreau: <i>Walden</i>
Tracts treatises expositions	Ben Franklin: <i>Poor Richard's almanac</i> . D Carnegie (1933): <i>How to Win Friends...</i> NV Peale: <i>Power of Positive Thinking</i> , Hayek (1944): <i>The Road to Serfdom</i> . Thomas Sowell: <i>Vision of the Anointed</i> .	Edmund Burke (1794): <i>Bristol speech</i> . Baden-Powell: <i>Scouting for boys</i> . Antonia White: <i>Frost in May</i> . Ishigure (1999): <i>Remains of the Day</i> , Kelsen: <i>Pure Theory of Law</i>	Augustine (426): <i>City of God</i> . Bellah et al: <i>Habits of the heart</i> . Ehrlich: <i>Population bomb</i> . Putnam: <i>Bowling alone</i> . Various: <i>Humanist Manifesto</i> . Albom: <i>Tuesdays With Morrie</i> .		

	Type 1 interact	Type 2 intervene	Type 3 interfere	Type 4 intermingle	Type 5 indifferent
* * * * <i>SOCIAL RELATIONS – INDIVIDUAL PLACE</i> * * * *					
Indiv, group interactions	maximise through ego-focussed personal network of individuals	maximise within hierarchical bonded group within a network of groups	maximise within exclusive egalitarian bonded group; exclude the non-elect	incoherent [involuntarily excluded: no network]	isolated: voluntary minimised contact
Commit to	material aims and advancement self-promotion	the organisation and its aims self-effacement	better world, utopia self-denial	keeping low self-preservation	infinite nothingness self-transcendence
Status thru Responsible	achievement, skill, competence, success to: self (skill, trial and error) for: personal achievement	rank, ascription, expertise, bravery to: next in rank (follow procedures!) for: adherence to rules	eschew (Type 1 or 2 compromise) to: group or society (be nice) for: improving the world	sport, booze, sex grab any chance [lacks sense of responsibility]	disdain for status to: God (?) for personal enlightenment
Soc. attitude	independent <u>interact</u>	interdependent <u>intervene</u>	solicitous / righteous <u>interfere</u>	dependent <u>intermingle</u>	indifferent
Society is Good society	a jungle, ‘Gesellschaft’ (company) people are free to achieve	hierarchical collective, ‘Gemeinschaft’ civic virtue: people pull their weight	an egalitarian Gemeensch. (community) benefits are fairly and frugally shared	nihilistic, anomic hi pay no work cheap rent	an ant heap
Soc. control Pers. control	incentives, rewards, prosecute, punish reciprocal favours, sue, revenge	promote, demote, prosecute, punish loyalty, intrigue	re-educate, shun, expel niceness, forgiveness, exclusion	invective, fisticuffs obedience, bravado	lack of desire
Leadership follow?	limited, specialised, discontinuous meteoric, entrepreneurial follow successful leader	limited, continuous, autocratic, uphold old law and lore follow through thick and thin	none (consensus) or else charismatic, universal and unlimited everyone can do everything	led by others: 1s, 2s, or 3s capricious, despotic obey as compelled	
Hero Credit whom for success?	unruffled, all-competent, rule-flouting individual. Need for prosperous appearances makes for generosity	stressed, earnest trier, rule-respecting individual and system. Promotion. Know your place – duty, service	compassionate helper, rule-ignoring system which facilitates good actions. Nothing achieved alone. Parsimony	Type 1 or Type 2 hero luck, windfall	
Selfishness is Fairness is	distortion thru monopoly, cronyism access to opportunity	consuming more than rank allows via appropriate rules	over-consumption (arbitrary) equal access to resources	no selfishness no fairness	
* * * * <i>SOCIAL RELATIONS – FIT INTO SOCIETY</i> * * * *					
Assessment of Types	1s: how everyone <i>really</i> is 2s: inflexible, bureaucratic, blunderers 3s: soft-headed, sanctimonious meddlers 4s: non-existent/own fault [no empathy] We restless 1s create wealth & combat 2s’ parasitic, oppressive bureaucracy and 3s’ soft-headed, insidious egalitarian troublemaking.	1s: creative, but foolhardy, self-centred 2s: how everyone <i>should</i> be 3s: perceptive but negative 4s: lower orders to be kept in line Must have order. We organise infrastructure and security so commerce and education flourish. We care for the environment and dispense charity.	1s: shallow, greedy, uncaring 2s: power and privilege mongers 3s: how all <i>would</i> be if educated 4s: victims of 1s, 2s (make them aware) Our critical perceptions prevent the world being wrecked by 1s’ greed and 2s’ oppression. We help 4s and expose their exploitation and victimisation.	1s & 2s are attractive but frightening, unpredictable 3s: patronising, pretentious 4s: honest, tough, unlucky The world is arbitrary. If only I had the good fortune to rake in more of the spoils.	They are all obsessed with material possessions Why the frenetic activity? Where are they all going so fast?
State of the world	We must make the best of an unedifying world. Administration is incompetent—I should run things	World is not as good as it might be and used to be. Be pragmatic, try to improve it; don’t do anything rash.	World is a mess from short-sightedness. Our programs and solutions must be urgently put into effect.	World is run by mysterious powers in their own interests.	World is an ironic joke
Alliance with:	2s to uphold market & neutralise 3s; 3s against 2s’ dead hand of bureaucracy	1s for income & to get something done; 3s to curb 1s’ greed and assist 4s	1s to curb 2s’ bureaucrat manipulation; 2s to curb 1s’ exploitation and to help 4s	no one; join or obey for short-term advantage	no one; temporary or for amusement
Establ. order	manipulate, suborn, exploit	consolidate, prevent undermining by 1,3	subvert, expose flaws and hypocrisy	obey, dodge	ignore
Justify acts	by claiming proper process	by claiming process and authority	by the need for reform	as obedience to authority	as greater wisdom
Compliance?	conform where it suits, otherwise evade	conform to maintain system	conform if 3-ist program else undermine	comply if easiest	ignore

	Type 1 the rudes	Type 2 the prudes	Type 3 the prigs	Type 4 the proles	Type 5
	* * * * <i>SOCIAL RELATIONS – CHANGES OF MIND</i> * * * *				
three Surprises from nature	(nature <i>not</i> bountiful) 2: partial systemic failure 3: total collapse (eg of market) 4: skill and effort are not rewarded	1: less qualified competitors win (nature prolific or can't provide) 3: total collapse (eg of loyalty) 4: world is unpredictable	1: people prosper (world <i>is</i> hospitable) 2: people prosper (nature forgives or no response) 4: caution does not work	1: much good luck 2: good & bad luck 3: no windfalls at all (nature <i>is</i> predictable)	loss of surplus; Or socialisation stimulates interest in social life
three plausible Changes of type	(man is <i>not</i> independent) 1>2 business bureaucratisation 1>3 Saul on road to Damascus 1>4 downward spiral of poverty	2>1 gamekeeper turns poacher (system is <i>im</i> perfect/ <i>in</i> adequate) 2>3 loyalist rebels; whistleblower 2>4 fall from grace; failure	3>1 seduce by profit 3>2 coopt stirrer into power (cooperation <i>not</i> sufficient) 3>4 disillusion; expulsion	4>1 rags to riches 4>2 join the army 4>3 raise consciousness (<i>do</i> have control)	>5 age? ennui? disillusion? 5s may play any type temporarily
	* * * * <i>CONDUCT – ATTITUDE</i> * * * *				
Motto	Keep up with the Joneses or surpass (Self-promoting, system-exploiting) You can get it if you really want it	Must have order. Noblesse oblige (Self-effacing, system-serving) Look it up in the rule book	The meek shall inherit the Earth (Self-denying, system-fighting) Be good and teach others to be good	It's <i>who</i> you know Self-preserv, sys-shirking Keep your head down	To understand all is to forgive all (Self-transcending)
Theme	personal freedom (for fame, money) Privatise! If I don't do it...	social order (to exercise power) Bureaucratise! A place for everything...	consciousness raising (to curb injustice) Radicalise! Small is beautiful...	impotence [Marginalise] Life is like a lottery...	detachment ignore
Who is right?	settle by dispute; all's fair in love& war	those who know should decide	beliefs of oppressed have special value	might is right	Consider the lilies...
Look to the	present – seize the day future is unlimited; past dead and gone	past – golden age of morality and glory present is a worry as sets up the future	future – city on the hill, millennium past ambivalent; present is a calamity	moment – gratification past, future - no signif.	time is an illusion
Prosper	as centre of personal network	by impressing superiors	disdain [but Type 1 or 2 compromise]	by winning football pool	automatic
Demeanour	confident, brash	authoritative, dignified, pompous	disinterested, righteous	abject, boastful	calm, aloof
Politeness	gracious, bonhomie	formal, defer according to rank	casual, considerate	absent (is pretentious)	distant
Conscience	shame (if caught)	shame (disgrace), guilt (God punishes)	guilt (over sullied purity)	cringe (when caught)	innocent
Loyal to	<i>persons</i> on reciprocal favours basis	<i>system</i> – procedures and offices	egalitarian <i>group</i> , <i>ideal</i> of equality	close <i>family</i>	[none]
Dirty secret	use to blackmail or publish for profit	cover up to preserve confidence	publish to embarrass and deter	use to ingratiate	amusing, bemusing
Privacy: con	got nothing to hide	is subversion	is potential conspiracy	[none]	
Privacy: pro	mind own business	subject to authority	intrusion is injustice		
Dream of	fame, wealth, esteem as effective person	unity, promotion, honours, dignity	nice world, harmonious social acceptance	lottery win, new car	
Pray for	success, direct to God; agnostic	security, through priest	kindness, direct to God; atheist	fortune, through priest	transcendence?
Heaven / nirvana	name in lights; Olympic gold; Nobel Pr; corporations begging to finance me	medal of honour; pageants honouring founders' sacrifices and current heroes	frolic in sylvan glades living on wild berries where lions lie down with lambs	free beer and football matches	freedom from the material
Life purpose	self-fulfilment (shift to a better suburb), go shopping. Conspicuously.	to get to heaven (promotion), go to church. According to rank.	make heaven on Earth (criticise system), build Jerusalem. Minimally, modestly.	support football team, go fishing. Ape 1s & 2s.	to understand. nothing
Consume					
Apathy	implies consent: the apathetic have made a cost/benefit choice	regrettable; engage according to station – all should play their role	appallingly widespread as people exploited and disempowered by oligarchs	apathy is rational as can't affect outcomes	
Attitude to self	proud of self-reliance – all should have as little need for support	privilege obligates stance of service – which all should have	wish others had my concern for real, long-term values	resigned; fearful and/or proud of toughness	bemused participant observer
Blind spot	[fail to anticipate losers' backlash]	[can't talk – won't learn from error]	[can't organise; misjudge 1s, 2s as evil]	[can't grasp cause & effect] [asocial, unhealthy]	

	Type 1 Diamond, gold	Type 2 Club, purple	Type 3 Heart, red	Type 4 Spade, black	Type 5 Joker, white
*** CONDUCT – LIFESTYLE ***					
Dress	fashionable, expensive, showy	according to station, smooth, formal	coarse surface, hair shirt, subdued	tattoos, obese; ape 1 & 2	comfortably
Drink, drive	Bollinger, vodka, BMW	Port, cognac, Ford, Rolls	Dry white, home brew, bike, VW van	Beer, metho, '68 Falcon	Moderately
Eat	Per colour supplement: nouvelle cuisine, honey Thai meatballs	Traditional: meat and three veg, sorbet, gâteau, jacketed waiters	Healthy: beetroot soup, brown bread, muesli, lentils, bean sprouts	Hamburgers, fish & chips in front of the television	Little, anything edible
Socialise at Recreation	yacht club, fashionable café, parties Discotheque	yacht club, Save the Children Fund Sports club committee	men's group, bushland society Bushwalking	footy club, pub, fishing Boozing, slot machines	nowhere Meditation
Respect for	fame, wealth, eg self-made millionaire	position, eg monarch, judge	altruism, eg Good Samaritan	proWess: eg sport hero	nothing earthly
Display & Envy	flaunt it (got it or not): envy spurs ambition and provides incentive	personal display sows discontent; public pageantry builds morale	divisive; restrain individual display; public display is propaganda, waste	no point in envy – can't do anything	is illusion
Sex behav.	lustY (a pleasure; ignore morrow)	prudish (a worry; hard to control)	practical (a distraction; irrelevant)	furtive (a bonus)	
Sport	athletics teaches competition, skill	rugby teaches teamwork, competence	pointless, frivolous antagonism	[vicarious power]	amusement
Read Watch	Wilbur Smith, Bryce Courtenay Rambo	Biography historical on kings of England	non-fiction documentary on global warming	sports page, celebrity mag. quiz, sport, soap	poetry
Garden Décor	palm trees, exotic, flamboyant white shag carpet, glass, glitter	roses, borders, pruned, formal solid, darkish, comfortable	natives, vegetables, messy, casual sea grass mat, shelves of paperbacks	gnomes, swans from tyres chrome, laminex	shady tree
Art. Music	abstract sculpture. Baroque. Rave	landscapes, portraits. Gothic. Classical	amateur pottery. Functional. Folk	flying ducks. Country&W	truth, silence
*** CONTEXT, COMMENTS ***					
Origins	Social animal tendency to solitariness, non-compliance and human penchant for innovation and trade. Among hunter-gatherers self-promotion was moderated by obligations in a tiny community; modern formal legal restraints are less inhibiting in spirit leading to extremes of success and failure.	Dominance hierarchy is universal among individually-reproducing social animals. Human hierarchy selected to work for a few dozen people must do for societies of millions. Dominance now based on expertise instead of charisma or breeding. Bottom rung is crowded—with Type 4s.	Family nurturing: sincere lifelong group commitment. Post-Judaic 3-ism is from monotheism, literacy, mass education, and the prevalence of 4s. No awe of experts so scorn expertise hierarchy. Charismatic leadership; groups are small and schism-prone as equality of condition vitiates mutual obligation.	Fatalism is pathology throughout animal kingdom ('learned helplessness'). Modern 4s are would-be 1s & 2s but are short on intellectual resources with perhaps childhood deficits of emotional support.	Tendency to solitariness in (older) men beyond reach of hurt and beyond socialisation by women, work, war and sport.
Genetic payoff	fame and wealth buy opportunity for kids	children inherit status and privilege	altruism favours kin posterity	deficit – so have more kids	
Comments	Free market capitalism is central to modernity, intrinsic to liberty; less a facet of democracy as a feature at the heart of democracy. 1-ism is socially fragmenting and isolating.	2s run everything, lean to 1 or 3 to max control. Administer environment and welfare. Intolerance of criticism inhibits improvement/innovation. 2s blunder in business with conflict of interest.	Two main themes: social justice and environmentalism. Saliency of former relates to saliency of Type 4; saliency of latter will increase forever and may, like slavery & cruelty, transcend 3-ism.	Deprivation, bad education, socialisation (as 3s say)? Character or intelligence deficit? Inborn? Inherited? Or just a way to survive?	Mystics, ascetics seek disinterested understanding, unity with nature, free of the material
Gender	masculine tendencies	overt masculine, covert feminine	feminine tendencies	neutral	male
Suit	♦ Diamond: symbol of wealth; bright, hard; naturally rough; can be polished	♣ Club: symbol of rule: a coercive weapon; a voluntary coop. organisation	♥ Heart: symbol of compassion; symbol of the deeper truth.	♠ Spade: symbol of manual work; a useful tool	♣ Joker: autonomy, any role at whim
Colour	gold, yellow	purple, blue	red, pink	black, grey	white

Hamlet: There is nothing either good or bad but thinking makes it so.

Type 1 self-promoting system-exploiting

Thomas Edison: There ain't no rules here; we're trying to accomplish something.

Margaret Thatcher: There is no such thing as society. There are individual men and women and families.

Seneca: Nothing is more important than to go where one ought to go, instead of following the herd, like cattle, and go where they went.

Banjo Paterson: And the man from Snowy River never shifted in his seat./ It was grand to see that mountain horseman ride/.... And he ran them single-handed till their sides were white with foam./ He followed like a bloodhound on their track/ Till they halted, cowed and beaten, then he turned their heads for home/ And alone and unassisted, brought them back.

Johnny Mercer / Harold Arlen: You've got to accentuate the positive/ Eliminate the negative/ Latch on to the affirmative/ Don't mess with Mister In-Between.

Anon: The government should deliver the mail, protect our shores and get out of the way.

Francis Bacon: In civil business; what first? Boldness; what second, and third? Boldness. And yet boldness is the child of ignorance and baseness.

James Madison: Ambition must be made to counter ambition... It may be a reflection on human nature that such devices should be necessary to control the abuses of government. But what is government itself but the greatest of all reflections on human nature? If men were angels no government would be necessary. If angels were to govern men, neither external nor internal controls on government would be necessary.

Thomas Macaulay: He never would believe that Providence had sent a few men into the world ready booted and spurred to ride and millions ready saddled and bridled to be ridden.

Type 2 self-effacing system-serving

C F Alexander (hymn) The rich man in his castle, the poor man at his gate... the Lord God made them all.

Thomas Macaulay: Then none was for the party;/ Then all were for the state;/ Then the great man helped the poor./ And the poor man loved the great.

Edmund Burke: If we command our wealth we shall be rich and free; if our wealth commands us, we are poor indeed.

Edmund Burke: Good order is the foundation of all good things.

Edmund Burke: Liberty, too, must be limited in order to be possessed.

Bagehot: There is no method by which men can be both free and equal.

Judge Felix Frankfurter: The history of liberty has largely been the history of the observance of procedural standards.

Metternich: The word 'freedom' means for me not a point of departure but a genuine point of arrival. The point of departure is defined by the word 'order'. Freedom cannot exist without the concept of order.

Thomas Macaulay: Then out spake brave Horatius, the captain of the gate:/ 'To every man upon this earth, death cometh soon or late,/ And how can man die better than facing fearful odds/ For the ashes of his fathers and the temples of his gods?'

Voltaire: Dans ce pay-ci, il est bon de tuer de temps en temps un amiral pour encourager les autres. (In this country [England] it is good to kill an admiral from time to time to encourage the others.)

One for all and all for one.

Henry Stimson: The chief lesson I have learned in a long life is that the only way to make a man trustworthy is to trust him; and the surest way to make him untrustworthy is to distrust him and show your distrust.

Type 3 self-denying system-fighting

Proudhon: Property is theft

Rousseau, 1762: Man was born free but everywhere is in chains.

Blake: I will not cease from mental fight,/ Nor shall my sword sleep in my hand, / Till we have built Jerusalem/ In England's green and pleasant land.

F E Weatherly: The light of God was on its streets; the gates were open wide/ And all who would might enter and no one was denied./ No need of moon or stars by night, or sun to shine by day./ It was the new Jerusalem that would not pass away.

George Eliot: O may I join the choir invisible / Of those immortal dead who live again / In minds made better by their presence: live / In pulses stirred to generosity, / In deeds of daring rectitude, in scorn / For miserable aims that end with self.

Karl Marx: From each according to his abilities, to each according to his needs.

Karl Marx: The philosophers have only interpreted the world in various ways. The point, however, is to change it.

Bakunin: Liberty without socialism is privilege, injustice; socialism without liberty is slavery and brutality.

Bakunin: We wish, in a word, equality—equality in fact as a corollary. or, rather primordial condition of liberty

Bakunin (criticising 'dictatorship of the proletariat'): If you took the most ardent revolutionary, vested him in absolute power, within a year he would be worse than the Czar himself.

E F Schumacher: Small is beautiful.

Subvert the dominant paradigm!

The personal is political.

Save the black lesbian whales!

4 self-preserving/destructive, syst-shirking

Louis MacNiece: It's no go my honey love, it's no go my poppet;/ Work your hands from day to day, the winds will blow the profit./ The glass is falling by the hour, the glass will fall forever./ But if you break the bloody glass you won't hold up the weather.

Juvenal (AD100): Only two things does [the citizen] anxiously want: bread and circuses.

The Kinks: Unions tell you when to strike, / Generals tell you when to fight, / Preachers teach you wrong from right, / Feed you when you're born, / Use you all your life. / Bless you Uncle Son. / They won't forget you when the revolution comes.

H.L.Mencken (1900): Another day comes journeying with the sun;/ The east grows ghastly with the dawn's gleam / And e'er the dark has flown and night is done/ The city's pavements with the many teem./ Another day of toil and grief and pain;/ Life surely seems not sweet to such as these;/ Yet they live toiling that they may but gain/ the right to life and all life's miseries.

John 12:8: For the poor always ye have with you.

Type 5 self-transcending

Marcus Aurelius: The universe is transformation; our life is what our thoughts make it.

Marcus Aurelius: Live with the gods. And he does so who constantly shows them that his soul is satisfied with what is assigned to him.

St Matthew 6:28: Consider the lilies of the field, how they grow; they toil not, neither do they spin; And yet I say unto you, that even Solomon in all his glory was not arrayed like one of these.

St Mathew 6:34: Take therefore no thought for the morrow: for the morrow shall take thought for the things of itself. Sufficient unto the day is the evil thereof.

Spinoza: Every existence has... a universal or essential character, although to realize this character the existent thing must transcend its own intrinsic form, that is, free itself from the boundaries of its own structure.

Spinoza: Only in nontemporal, self-caused being, that is, in the universal and immanent, is complete freedom possible; only by identification with substance, or God, is immortality, and with it peace, obtained.

Epictetus: There is but one way to freedom — to despise what is not in our power.

Richard Lovelace: Stone walls do not a prison make,/ Nor iron bars a cage;/ Minds innocent and quiet take/ That for an hermitage;/ If I have freedom in my love,/ And in my soul am free,/ Angels alone that soar above/ Enjoy such liberty.

Solzhenitsyn: You only have power over people as long as you don't take *everything* away from them. But when you've robbed a man of *everything* he's no longer in your power—he's free again.

There is no gravity; the earth sucks.

Type 1 Athens

Leviticus 24:20: Eye for eye, tooth for tooth.

Deny everything, demand proof, never apologise. I wasn't there. Well it wasn't me. Well I was insane at the time.

J K Galbraith: The modern conservative is engaged in one of man's oldest exercises in moral philosophy; that is, the search for a superior moral justification for selfishness.

Anon: Gross habits exceed net income.

Locke: Laws politick, ordained for external order and regiment amongst Men, are never framed as they should be... unless presuming Man to be in regard of his depraved Mind, little better than a wild Beast.

Locke: But the pravity of mankind being such that they had rather injuriously prey upon the fruits of another mans labours than take pains to provide for themselves...

Locke: [Living in the state of nature] is very uncertain, and constantly exposed to the Invasion of others. For all being Kings as much as he, and every Man his Equal, and the greater part no strict Observers of Equity and Justice, the enjoyment of the property he has in this state is very unsafe, very insecure.

Hobbes on the 'state of nature': the life of man, solitary, poor, nasty, brutish, and short.

Niccolo Machiavelli: For it may be said of men in general that they are ungrateful, voluble, dissemblers, anxious to avoid danger and covetous of gain.

Niccolo Machiavelli: It needs to be taken for granted that all men are wicked and that they will always give vent to the malignity that is in their minds when opportunity offers.

Ecclesiastes 9:3: This is an evil among all things that are done under the sun, that there is one event unto all: yea, also the heart of the sons of men is full of evil, and madness is in their heart while they live, and after that they go to the dead.

Calvin Coolidge: Civilisation and profits go hand in hand.

Type 2 Rome

My country right or wrong

Dulce et docorum est pro patria mori.

Wellington (attrib.): The battle of Waterloo was won on the playing fields of Eton.

Henry Newbolt: And it's not for the sake of a ribboned coat or the selfish hope of a season's fame/ But his captain's hand on his shoulder smote:/ 'Play up! play up! and play the game!'/ ...The river of death has brimmed its banks and England's far and honour a name/ but the voice of a schoolboy rallies the ranks:/ 'Play up! play up! and play the game!'/ ...This they all with a joyful mind / Bear through life like a torch in flame, / And falling fling to the host behind— / 'Play up! play up! and play the game!'

Henry Newbolt: To set the cause above renown, / To love the game beyond the prize, / To honour, while you strike him down, / The foe that comes with fearless eyes.

Junior scout motto: The cub gives in to the old wolf. The cub does not give in to himself.

Max Weber: The concept of the 'official secret' is [bureaucracy's] specific invention.

Curiosity killed the cat.

St. Augustine: There is another form of temptation, even more fraught with danger.

This is the disease of curiosity... It is this which drives us to try and discover the secrets of nature, those secrets which are beyond our understanding, which can avail us nothing and which man should not wish to learn.

Charles I on the scaffold: Liberty and freedom consists in having government, those laws by which their lives and their goods might be most their own. It is not their having a share in that government; that is nothing appertaining unto them. A subject and a sovereign are clean different things; and, therefore, until you do that—I mean that you put the people in that liberty—they will never enjoy themselves.

Voltaire: Governments need both shepherds and butchers.

Type 3 Jerusalem

Mathew 5:39: That ye resist not evil: but whosoever shall smite thee on thy right cheek, turn to him the other also.

Bagehot: Persecute a sect and it holds together, legalise it and it splits and resplits, till its unity is either null or a non-oppressive bond.

Edmund Burke: By hating vices too much, they come to love men too little.

Lord Salisbury: A party whose mission it is to live entirely upon the discovery of grievances are apt to manufacture the element upon which they subsist.

Thomas Macaulay: The Puritan hated bear-baiting, not because it gave pain to the bear but because it gave pleasure to the spectators.

George Orwell, 1937: The mere words communism and socialism draw towards them with magnetic force every fruit-juice drinker, nudist, sandal-wearer, sex maniac, Quaker, 'Nature Cure' quack, pacifist and feminist in England.

Mark Twain: To be good is noble but to teach others to be good is nobler and less trouble.

Henry Lawson: They lie the men who tell us for reasons of their own/ That want is here a stranger and that misery's unknown...

John 2: 13-16: ...and Jesus went up to Jerusalem. And found in the temple those that sold oxen and sheep and doves, and the changers of money sitting: And when he had made a scourge of small cords, he drove them all out of the temple, and the sheep, and the oxen; and poured out the changers' money, and overthrew the tables; And said unto them that sold doves, Take these things hence; make not my Father's house an house of merchandise.

José Viera-Gallo: Socialism can only arrive by bicycle.

Type 4 Las Vegas

Ecclesiastes 9:2: All things come alike to all: there is one event to the righteous, and to the wicked; to the good and to the clean, and to the unclean; to him that sacrificeth, and to him that sacrificeth not: as is the good, so is the sinner; and he that sweareth, as he that feareth an oath.

Ecclesiastes 9:11: I returned, and saw under the sun, that the race is not to the swift, nor the battle to the strong, neither yet bread to the wise, nor yet riches to men of understanding, nor the yet favour to men of skill; but time and chance happeneth to them all.

Oliver: Small pleasures, small pleasures./ Who would deny us these?/ Gin toddies—large measures/ No skimpin' if you please! I rough it, I love it./ Life is a game of chance./ I never tire of it/leading this merry dance./ If you don't mind having to go without things/ It's a fine life...Who cares if straight-laces/ Sneer at us in the street?/ Fine airs and fine graces/ Don't have to sin to eat. ... But the grass is green and dense/ On the right side of the 'fence'./ And we take good care of it/ That we get our share of it/ And we don't mean pence. No! If you don't mind having to like or lump it/ It's a fine life.

Shit happens.

Type 5 A shady tree

Walt Whitman: I think I could turn and live with the animals, they're so placid and self-contained,/ I stand and look at them long and long./ They do not sweat and whine about their condition./ They do not lie awake in the dark and weep for their sins./ They do not make me sick discussing their duty to God./ Not one is dissatisfied, not one is demented with the mania of owning things./ Not one kneels to another, nor to his kind that lived thousands of years ago./ Not one is respectable or unhappy over the whole earth.

Lao-tse (chiding Confucius): All this talk of goodness and duty, these perpetual pin-pricks unnerve and irritate the hearer—you had best study how it is that Heaven and Earth maintain their eternal course, that the sun and moon maintain their light, the stars their serried ranks, the birds and beasts their flocks, the trees and shrubs their station. This you too should learn to guide your steps by Inward Power, to follow the course that the Way of Nature sets; and soon you will no longer need to go round laboriously advertising goodness and duty... The swan does not need a daily bath in order to remain white.

Buddhist Five Remembrances: I am of the nature to grow old. There is no way to escape growing old. I am of the nature to have ill health. There is no way to escape having ill health. I am of the nature to die. There is no way to escape death. All that is dear to me and everyone I love are of the nature to change. There is no way to escape being separated from them. My actions are my only true belongings. I cannot escape the consequences of my actions. My actions are the ground on which I stand.

Euripides: Blessed is he who learns how to engage in inquiry, with no impulse to harm his countrymen or to pursue wrongful actions, but perceives the order of immortal and ageless nature, how it is structured.

Type 1

Film *Wall Street*: Greed is good.

Milton Friedman: "The Social Responsibility of Business is to Increase its Profits." "the world runs on individuals pursuing their self interests."

Thomas Macaulay: Dare ... ventured to shake a switch at the high born and high spirited Scot. Fletcher's blood boiled. He drew a pistol and shot Dare dead. Such sudden and violent revenge would not have been thought strange in Scotland, where the law had always been weak, where he who did not right himself by the strong hand was not likely to be righted at all, and where, consequently, human life was held almost as cheap as in the worst governed provinces of Italy.

Heinlein: An armed society is a polite society.

F D Roosevelt: [Re the election of 1800, when Jefferson defeated Hamilton.] Out of that duel came the two parties, Republican and Democratic, as we know them today. So began, in American life, the new day, the day of the individual against the system, the day in which individualism was made the great watchword of American life. The happiest of economic conditions made that day long and splendid. On the Western frontier, land was substantially free. No one, who did not shirk the task of earning a living, was entirely without opportunity to do so.

Ayn Rand: The only proper functions of a government are: the police, to protect you from criminals; the army, to protect you from foreign invaders; and the courts, to protect your property and contracts from breach or fraud by others, to settle disputes by rational rules, according to objective law.

Martin Seligman: Depression is a disorder of the 'I,' failing in your own eyes relative to your goals. In a society in which individualism is becoming rampant, people more and more believe that they are the center of the world. Such a belief system makes individual failure almost insoluble.

Type 2

Francis Cornford: Every public action, which is not customary, either is wrong, or, if it is right, is a dangerous precedent. It follows that nothing should ever be done for the first time.

Harold McMillan: Toryism has always been a form of paternal socialism.

Edmund Burke on Reason: All the pleasing illusions that made power gentle, and obedience liberal, which harmonized the different shades of life...are to be dissolved by this new conquering empire of light and reason. All the decent drapery of life is to be rudely torn off. All the super-added ideas, which the heart owns, and the understanding ratifies, as necessary to cover the defects of our weak and shivering nature, and to raise it to a dignity in our own estimation, are to be exploded as a ridiculous, absurd and antiquated fashion.

Enoch Powell: A Tory is someone who thinks institutions are wiser than those who operate them.

John Ruskin: Government and cooperation are in all things the law of life; anarchy and competition the laws of death.

John Ruskin: You want to have voices in parliament! Your voices are not worth a rat's squeak, either in parliament or out of it, till you have some ideas to utter with them.

Theodore Roosevelt: Every man holds his property subject to the general right of the community to regulate its use to whatever degree the public welfare may require it.

Type 3

Edward Carpenter, *Towards Democracy*: Democracy just begins to open her eyes and peep! and the rabble of unfaithful bishops, priests, generals, landlords, capitalists, lawyers, Kings, Queens, patronisers and polite idlers goes scuttling down into general oblivion, faithfulness emerges, self-reliance, self-help, passionate comradeship.

Eamon De Valera: That Ireland which we dreamed of would be the home of a people who valued material wealth only as the basis of right living, of a people who were satisfied with frugal comfort and devoted their leisure to the things of the spirit - a land whose countryside would be bright with cosy homesteads, whose fields and villages would be joyous with the sounds of industry, with the romping of sturdy children, the contests of athletic youth and the laughter of happy maidens, whose firesides would be forums for the wisdom of serene old age. It would, in a word, be the home of a people living the life that God desires that man should live.

John 6:63: It is the spirit that gives life; the flesh is useless.

Joachim Güntner, 2005, on left resurgence in Germany: ... the orthodox, egalitarian left... Their drive is indignation over social injustice, their ideal is a harmonious integrated society of equals, and their deliverance they seek in dirigisme: the state's responsibility is to relieve divisive differences. ... The economy may be satisfactory but morally, there is a spur. As long as it goads people to fury the 'eternal left' will not disappear.

Type 4

Shelley: The seed ye sow, another reaps;/ The wealth ye find, another keeps;/ The robes ye weave, another wears;/ The arms ye forge, another bears.

Edmund Burke: And having looked to the government for bread, on the very first scarcity they will turn and bite the hand that fed them.

Michael Harrington: For the urban poor, the police are those who arrest you. In almost any slum there is a vast conspiracy against the forces of law and order.

S M Lipset, 1959: A variety of evidence from many countries suggests that low status and low education predispose individuals to favor extremist, intolerant ... behavior. ... The factors operating to support this predisposition are all those which make for a lack of "sophistication," a complex view of causal relations, and heightened insecurity, both objective and subjective.

Kearney, Melissa, Levine. 2012: Teen childbearing is explained by the low economic trajectory ... girls ... choose nonmarital motherhood at a young age instead of investing in their own economic progress because they feel they have little chance of advancement.

Type 5

Marcus Aurelius: He who has seen present things has seen all, both everything which has taken place from all eternity and everything which will be for time without end; for all things are of one kind and of one form.

Marcus Aurelius: The object of life is not to be on the side of the majority, but to escape finding oneself in the ranks of the insane.

Izaak Walton: Let me tell you, Scholar, that Diogenes walked on a day, with his friend, to see a country fair; where he saw ribbons, and looking-glasses, and nutcrackers, and fiddles, and hobby-horses, and many other gimcracks; and, having observed them, and all the other finnimbruns that make a complete country-fair, he said to his friend, "Lord, how many things are there in this world of which Diogenes hath no need!" And truly it is so, or might be so, with very many who vex and toil themselves to get what they have no need of. Can any man charge God, that He hath not given him enough to make his life happy?

Izaak Walton: ...he, and he only, possesses the earth, as he goes towards that kingdom of heaven, by being humble and cheerful, and content with what his good God had allotted him. He has no turbulent, repining, vexatious thoughts that he deserves better; nor is vexed when he sees others possess of more honour or more riches than his wise God has allotted for his share: but he possesses what he has with a meek and contented quietness, such a quietness as makes his very dreams pleasing, both to God and himself.

Charles M Schultz (*Peanuts*): I love humanity; it's people I can't stand.

Camus: We refuse to despair of mankind. Without having the unreasonable ambition to save men, we still want to serve them.